

## Company Information & Reference Projects

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*Flight Simulator Trader is a service provided by FTD Consulting. FTDC is an independent consulting company based in Munich, Germany. Our website can be reached at <http://www.ftd-consulting.com> With our expertise we try to close the information gaps for those who want to invest in Flight Simulation for different purposes, whether for business, pilot training or for pure enjoyment.*

You benefit from our knowledge we have gathered in the field of Full Flight Simulators & fixed-base simulators to be qualified under the regulations of the JAA/EASA & the FAA.

### Our services linked to professional flight simulation include:

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- Consulting (FSTD Sourcing, Regulatory Frame work, FSTD Operation)
- FSTD Sourcing
- FSTD Financing Solutions
- CAA Application Process & Preparation
- FSTD Factory Acceptance & Evaluations
- Project Management
- Preparation of Documentation (QTG, )
- FSTD Qualification Support
- Upgrades & Relocation
- Simulator Design

### FTDC is also specialised in other pilot training related services such as:

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ATO approvals & EASA documentation according to PART-ORA

- ATO Manuals OM A-D
- SQMS implementation & documentation
- Quality System implementation & documentation
- FSTD-Compliance Monitoring

We also provide the following services through partners:

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- *E-learning solutions  
to support your flight school operations*
- *Web-based Safety Management System Solutions*
- *Financing for your simulators*

### Flight-Simulator-Trader.com

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Our latest project is an internet platform trading new and used flight simulation training devices & equipment called Flight Simulator Trader (FST) - <http://www.flight-simulator-trader.com>, where we have interesting offers and provide service packages.

Our customers to name just a few

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#### FTD Consulting

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## Processes we can be of service to you

- Consulting (FSTD Sourcing, Regulatory Frame work, FSTD Operation)
  - FSTD Sourcing
  - Regulatory Frame Work
  - FSTD Facility Preparation
  - FSTD Operation
- FSTD Sourcing
  - Recommendations
  - Comparison
  - Negotiation
  - Escrow Account
  - Financing Solutions
- CAA Application Process & Qualification Support
  - Support on Document Preparation
    - Dossier
    - FTO/ TRTO Documents
    - QTG
  - On-Site Evaluation Support
- FSTD Factory Acceptance & Evaluations
  - Factory Acceptance
  - On-Site Acceptance
  - FSTD Residual Value Evaluation
- Project Management
  - Managing FSTD Projects
  - Production Audits on manufacturers
- FSTD Upgrades & Relocation
  - Supporting Updates for FSTD (Visual System, Avionics, Motion base)
  - Relocation Services
- Simulator Design
  - Building of Simulators according to regulatory frame works.

### Your Benefits:

- Save time & resources
- Avoid risks at approval
- Benefit from our deep and interlinking knowledge with our partners
- Cost-benefit ratio

### Please inquire for more information

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## FST - Reference Projects we have conducted in the past



### Sourcing and relocation of FSTDs

**Make/ Type:** Diamond DA42 FNPTII Units: 2

**Description:** FST was hired to source 2 units DA42 simulators, which were found in Bulgaria and the Netherlands. FST supported Swiss Aviation Training on inspection and evaluation of the devices for determining the residual value.

In a second step, FST conducted the relocation of the 2 units for Swiss Aviation Training.



### Factory Acceptance FSTDs

**Make/ Type:** Boeing 737 NG Ascent XJ Trainer & DA42 FNPT Units: 2

**Description:** FST was hired to conduct the Factory and the on-Site Acceptance of the Ascent XJ Trainer. Here, FST spent 4 weeks on site in Montreal and in Rome in order to test and improve the device to make sure it was ready for qualification.

FST supervised and supported the building of the Simulator facilities in Rome and supported Mechtronix during the installation of the XJ Trainer. Finally, FST coordinated the relocation of the already existent DA42 Training Device that was transferred from another building and installed together with the XJ Trainer in the new FSTD facility.



### Sales Support & Relocation FSTDs

**Make/ Type:** DA42 FNPT Units: 1

**Description:** FST helped Bavaria Aviation, Germany to sell their Flight Training Device. The customer Iroise AERO Formation was found and the sales process was supported with negotiation, contract preparation and consulting.

FST supervised and supported the relocation of the devices and trained all personnel of Iroise Aero Formation.

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### Sales Support FSTD

**Make/ Type:** DA20 FNPT Units: 7

**Description:** FST helped Diamond Simulation, now Business Unit Simulation of Diamond Aircraft to sell 7 DA20 FNPT units to a customer located in Belgium.



### Qualification Support FSTD

**Make/ Type:** Alsim ALX MCC Trainer Units: 1

**Description:** FST helped Alsim to support their customer, the Aviation School of University of Tromsø, Norway to prepare their FSTD documentation according to EASA regulatory requirements. The documents, i.e. PART-ORA.FSTD documentation was needed for the successful qualification of the training device.



### Sourcing FSTD & Purchase

**Make/ Type:** A320 APT Units: 1

**Description:** FST helped TFC Käufer, Germany, a known training provider for A320 and B737 to source an ECA Faros A320 Airbus Procedure Trainer. Agreements were put in place between seller and buyer as well as negotiation supported through FST.

## SIEMENS

### Financial Services

#### FSTD Financing & Residual Value

**Make/ Type:** A320 FFS Level D Units: 1

**Make/ Type:** DA42 FNPT Units: 1

**Description:** FST Siemens Financial Services connecting with FFS manufacturers and customers alike for providing financing solutions for Flight Training Devices.

FST also helped determining the residual value of Flight Trainers in the past.

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Flight Simulator Trader - Partnerships

